



DEPARTMENT OF FOREIGN AFFAIRS
KAGAWARAN NG UGNAYANG PANLABAS

BIDS AND AWARDS COMMITTEE

BAC Resolution No. HO-040-23

RESOLUTION RECOMMENDING, BY REFERENDUM, AWARD OF CONTRACT THROUGH NEGOTIATED PROCUREMENT UNDER SECTION 53.6 (SCIENTIFIC, SCHOLARLY OR ARTISTIC WORK, EXCLUSIVE TECHNOLOGY AND MEDIA SERVICES) AS ALTERNATIVE METHOD OF PROCUREMENT FOR THE PROCUREMENT OF CONSULTANCY SERVICES FOR THE COMPETENCY – BASED CUSTOMER SERVICE, EFFECTIVE COMMUNICATION, AND LEADERSHIP COMMUNICATION WORKSHOPS

WHEREAS, the Human Resources Management Office (HRMO) intends to procure consultancy services for the Competency – Based Customer Service, Effective Communication, and Leadership Communication Workshops;

WHEREAS, the procurement of consultancy services for the Competency – Based Customer Service, Effective Communication, and Leadership Communication Workshops, by the HRMO, with an Approved Budget for the Contract (ABC) in the amount of One Million Two Hundred Ten Thousand Pesos (PhP 1,210,000.00) only, chargeable against HRMO's FY 2023 MOOE under Training Expenses, is included in the Department's Annual Procurement Plan (APP) for FY 2023;

WHEREAS, Section 53 of the 2016 Revised Implementing Rules and Regulations (IRR) of R.A. 9184, otherwise known as the Government Procurement Reform Act of 2003, allows an agency to resort to Negotiated Procurement;

WHEREAS, further, Section 53.6 of the said Revised IRR can be resorted where Goods, Infrastructure Projects and Consulting Services can be contracted from a particular supplier, contractor or consultant as determined by the Head of the Procuring Entity (HOPE), for any of the following requirements (b) Scientific, academic, scholarly work or research, or legal services, *inter alia*;

WHEREAS, after conducting a thorough market study, the end-user unit determined that the identified service provider could undertake the project at more advantageous terms;

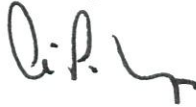
WHEREAS, the HRMO submitted to the Bids and Awards Committee (BAC) a quotation from ***Guthrie-Jensen Consultants, Inc.*** for the procurement of consultancy services for the Competency – Based Customer Service, Effective Communication, and Leadership Communication Workshops, in the total amount of *One Million Two Hundred Ten Thousand Pesos* (PhP 1,210,000.00) only;

WHEREAS, the Bids and Awards Committee (BAC), after taking into consideration all relevant factors, finds that the awarding of the procurement of consultancy services for the Competency – Based Customer Service, Effective Communication, and Leadership Communication Workshops may be done under

Section 53.6 (b) Scientific, academic, scholarly work or research, or legal services of the 2016 revised IRR of R.A. 9184.

NOW, THEREFORE, we, the members of the Bids and Awards Committee of the Department, RESOLVE to RECOMMEND to the Undersecretary and Head of the Procuring Entity (HOPE) the resort to Negotiated Procurement under Section 53.6 as the alternative method of procurement for the procurement of consultancy services for the Competency – Based Customer Service, Effective Communication, and Leadership Communication Workshops from **Guthrie-Jensen Consultants, Inc.**, subject to the above-mentioned requirements and provided that existing auditing rules and regulations shall be strictly observed by the end-user.

ADOPTED, this 3rd day of May 2023 at Pasay City.



CHARLIE P. MANANGAN
BAC Chairperson



ARMAN R. TALBO
BAC Vice-Chairperson



KERWIN ORVILLE C. TATE
BAC Member



CONRADO B. DEMDEM, JR.
BAC Member



CHRISTOPHER B. MONTERO
Representative of the End-user

Approved:



ANTONIO A. MORALES
Undersecretary
and Head of the Procuring Entity



DEPARTMENT OF FOREIGN AFFAIRS
KAGAWARAN NG UGNAYANG PANLABAS

DFA-UA-BAC-31 | Effectivity Date: 14 June 2022 | Revision: 00

NOTICE OF AWARD

03 May 2023

Sir/Madam:

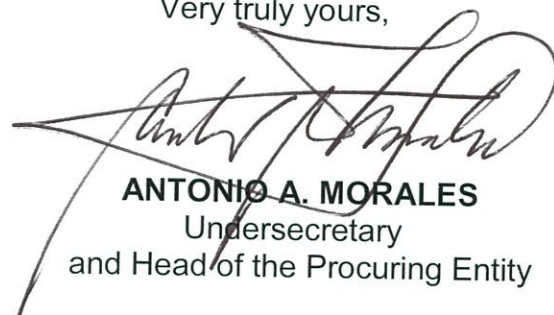
Please be informed that, upon the recommendation of the Bids and Awards Committee (BAC) of the Department of Foreign Affairs (DFA) as contained in its Resolution No. **HO-040-23**, the Department is awarding the contract on the following project/procurement to your firm, **Guthrie-Jensen Consultants, Inc.**:

Project Title	End-User Unit
Procurement of consultancy services for the Competency – Based Customer Service, Effective Communication, and Leadership Communication Workshops	HRMO

The contract has a total cost of **One Million Two Hundred Ten Thousand Pesos (PhP 1,210,000.00)** only, including taxes and other lawful charges.

This award and the implementation of the project/procurement are subject to the signing of a contract and compliance with all applicable accounting and auditing rules and regulations.

Very truly yours,



ANTONIO A. MORALES
Undersecretary
and Head of the Procuring Entity

GUTHRIE-JENSEN CONSULTANTS, INC.

4/F Ace Bldg. 101-103 Rada Cor.
Dela Rosa Sts., San Lorenzo,
Makati City